

Chicago Partners

Q3 2026 Quarterly Conference Call

July 9th, 2026



CHICAGO PARTNERS | WEALTH
ADVISORS

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See final slide for full disclosure information.

Today's Speakers



Jim Hagedorn, CFA
Founder & Managing Partner



Anthony Halpin
Founder & Chief Financial Officer



Dan Toledo, CFA, CFP®
Partner



Nicole Polanco, CFP®
Senior Wealth Advisor

Today's Agenda

U.S. Economic Data

Economic Indicators

Evolving Portfolio DNA

Client Experience

Client Access

Q&A

Quote

“In short, the way to wealth, if you desire it, is as plain as the way to market. It depends chiefly on two words: industry and frugality. Waste neither time nor money but make the best use of both.”

- Benjamin Franklin, *The Way to Wealth: Ben Franklin on Money and Success*

Chicago Partners is working hard to save you time and money.”

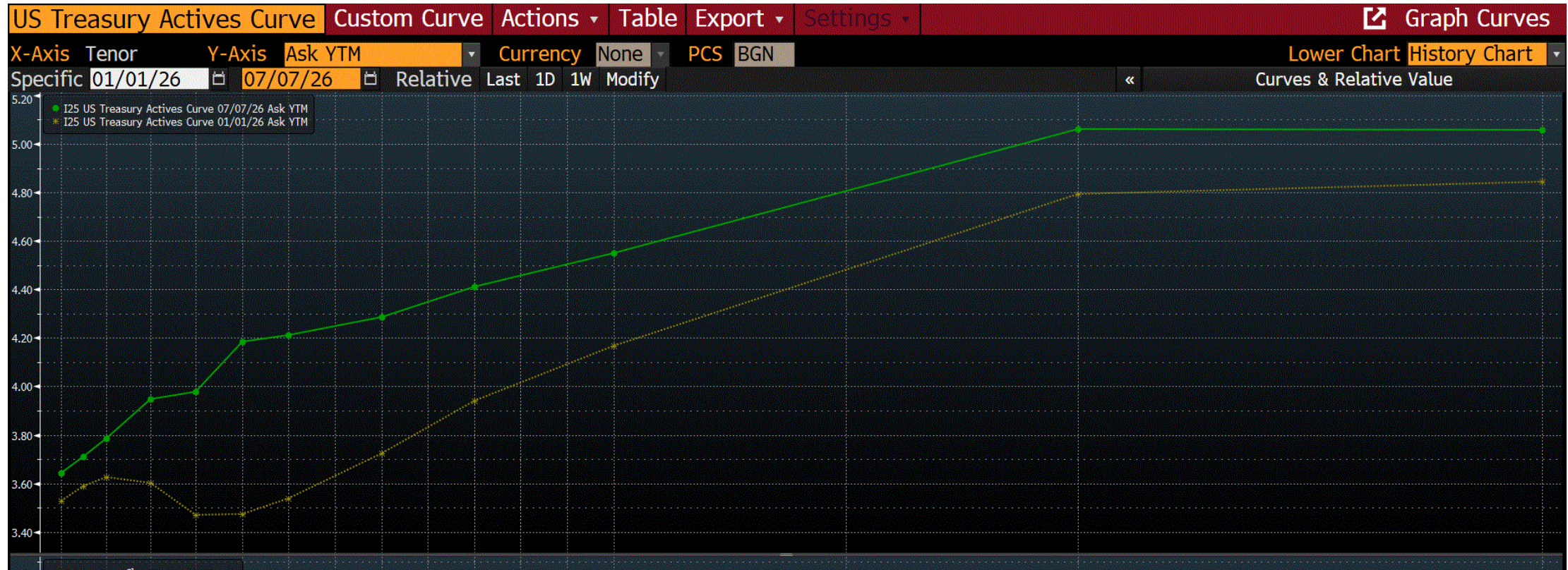
- *Chicago Partners Wealth Advisors*



Nicole Polanco, CFP®
Senior Wealth Advisor



The U.S. Treasury Yield Curve



Source: Bloomberg



Jim Hagedorn, CFA
Founder & Managing Partner



The U.S. Treasury Yield Curve

US Treasury Actives Curve			Custom Curve		Actions ▾		Chart		Export ▾		Settings ▾		Graph Curves		
X-Axis		Tenor		Y-Axis		Ask YTM ▾		Currency		None ▾		PCS		BGN	
Specific		01/01/26		07/07/26		Relative		Last		1D		1W		Modify	
												«		Curves & Relative Value	
Values and Members Values Members Constituents															
		I25 Ask YTM				I25 Ask YTM				I25 Ask YTM					
		US Treasury Actives Curve				US Treasury Actives Curve				(Change)					
		07/07/26				01/01/26				07/07/26-01/01/26					
		Tenor		Description		Yield		Description		Yield		Yield			
11)		1M	GBM Govt			3.643	Same			3.529		11.4			
12)		2M	GB2 Govt			3.711	Same			3.587		12.4			
13)		3M	GB3 Govt			3.785	Same			3.626		15.9			
14)		6M	GB6 Govt			3.949	Same			3.602		34.7			
15)		1Y	GB1 Govt			3.976	Same			3.470		50.6			
16)		2Y	GT2 Govt			4.185	Same			3.473		71.2			
17)		3Y	GT3 Govt			4.213	Same			3.539		67.4			
18)		5Y	GT5 Govt			4.285	Same			3.725		56.0			
19)		7Y	GT7 Govt			4.413	Same			3.939		47.3			
20)		10Y	GT10 Govt			4.551	Same			4.167		38.4			
21)		20Y	GT20 Govt			5.061	Same			4.793		26.8			
22)		30Y	GT30 Govt			5.058	Same			4.844		21.4			

Source: Bloomberg



Jim Hagedorn, CFA
Founder & Managing Partner



World Interest Rate Probability

Meeting	#Hikes/Cuts	%Hike/Cut	Imp. Rate Δ	Implied Rate
07/29/2026	+0.241	+24.1%	+0.060	3.682
09/16/2026	+0.768	+52.7%	+0.192	3.814
10/28/2026	+0.981	+21.3%	+0.245	3.868
12/09/2026	+1.377	+39.7%	+0.344	3.967
01/27/2027	+1.541	+16.3%	+0.385	4.008
03/17/2027	+1.739	+19.8%	+0.435	4.057
04/28/2027	+1.781	+4.2%	+0.445	4.068
06/09/2027	+1.727	-5.4%	+0.432	4.054
07/28/2027	+1.631	-9.6%	+0.408	4.030
09/15/2027	+1.497	-13.3%	+0.374	3.997
10/27/2027	+1.401	-9.7%	+0.350	3.972

Source: Bloomberg



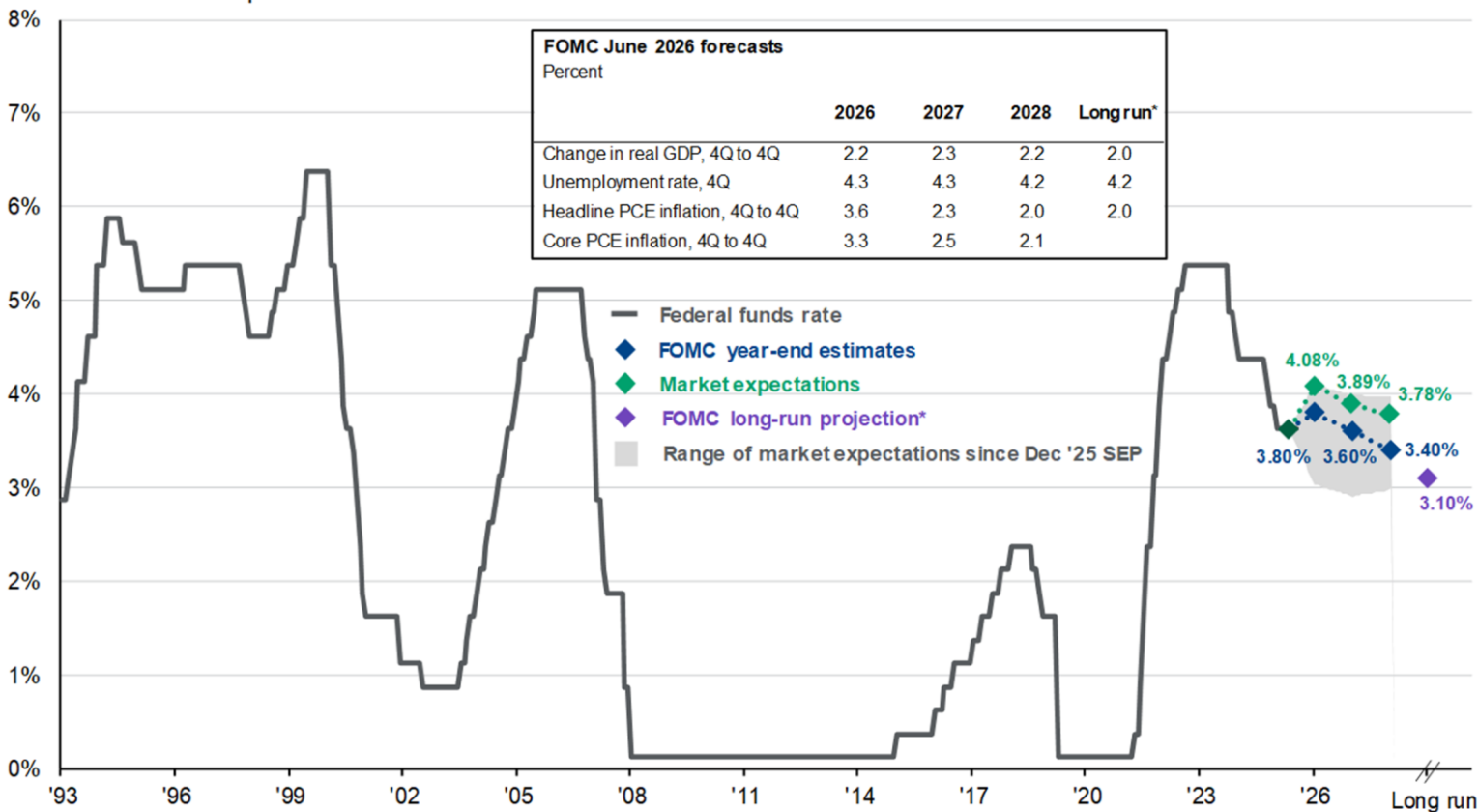
Jim Hagedorn, CFA
Founder & Managing Partner



Federal Funds Rate

Federal funds rate expectations

FOMC and market expectations for the federal funds rate



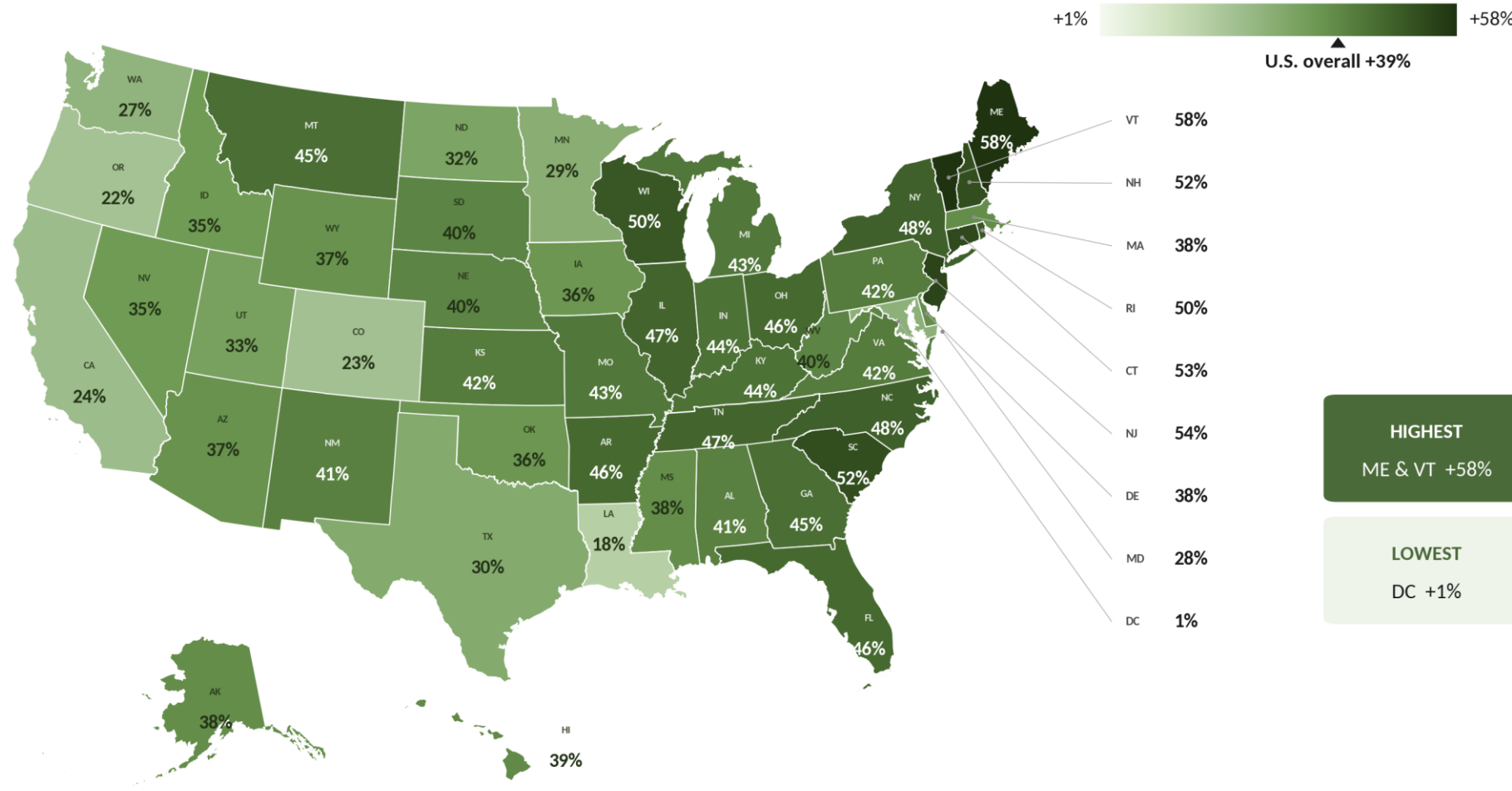
Source: JP Morgan's "Guide to the Markets"



Jim Hagedorn, CFA
Founder & Managing Partner



Home Prices Surges by State (Indication of Inflation)

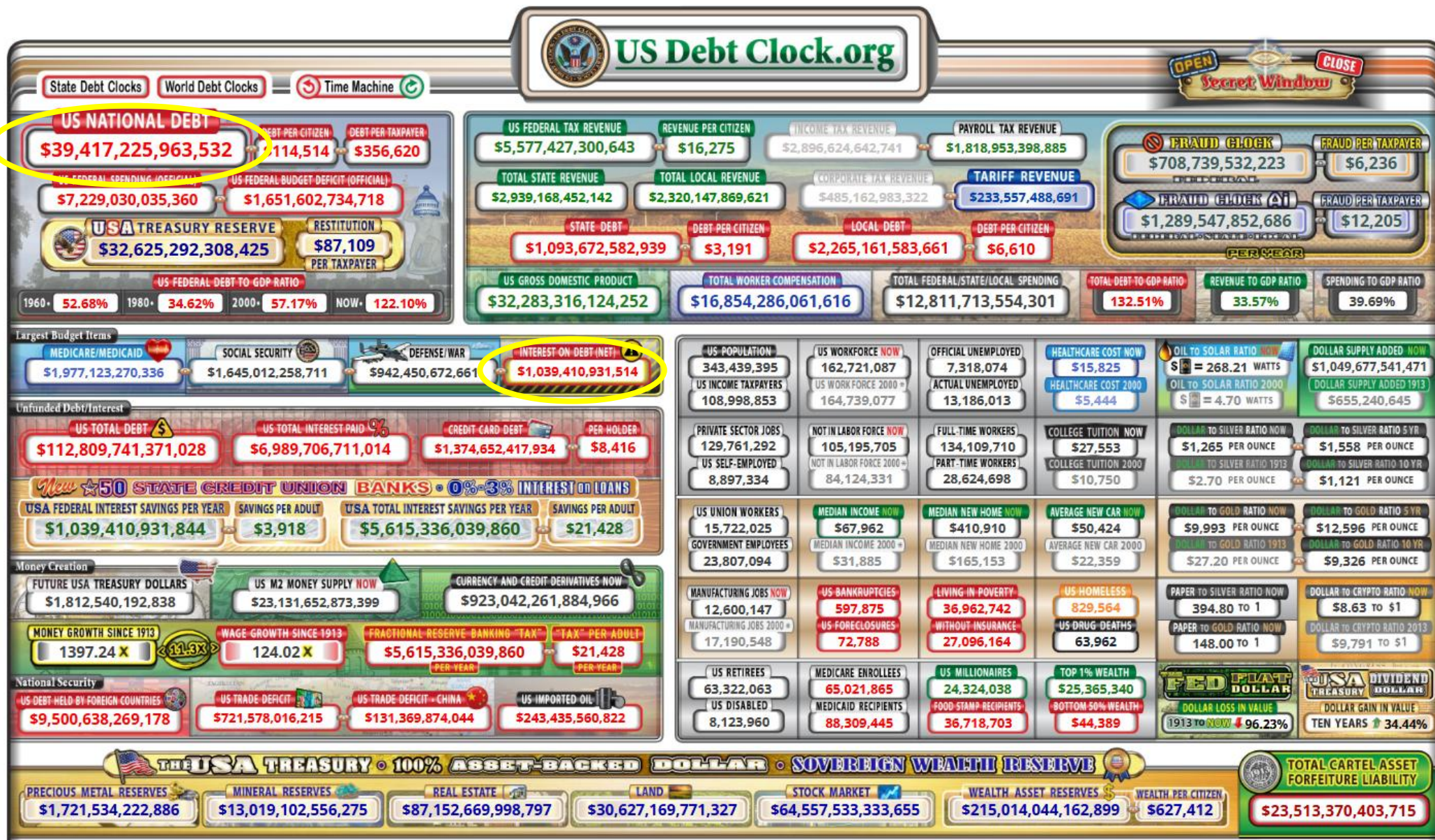


Source: Visual Capitalist



Jim Hagedorn, CFA
Founder & Managing Partner





Source: usdebtclock.org



Jim Hagedorn, CFA
 Founder & Managing Partner



The Market Return Equation

$$\textit{Market Return (RM)} = E + Y + \Delta P/E$$



Jim Hagedorn, CFA
Founder & Managing Partner



Large Cap Market Return (RM) = E + Y + Δ P/E

$$\text{Market Return (RM)} = 21.60 + 1.17 + \Delta \text{ P/E}$$

S&P 500 INDEX
 Periodicity **A** Flavor **F12** View **Growth** Currency **USD**

Measure	Actual	F12 Est	Growth	Y+1 Est	Growth	Y+2 Est	Growth
1) Earnings Per Share	294.01	357.51	21.60%	415.10	16.11%	459.13	10.61%
2) EPS before XO, Positive	273.58	337.54	23.38%	394.66	16.92%	434.78	10.17%
3) Cash Flow Per Share	350.03	490.17	40.04%	589.83	20.33%	5057.08	757.38%
4) Dividends Per Share	81.12	88.08	8.57%	94.68	7.49%	116.89	23.47%
5) Book Value Per Share	1315.94	1511.68	14.87%	1743.63	15.34%	20739.15	1089.43%
6) Sales Per Share	2031.44	2243.20	10.42%	2406.80	7.29%	2577.36	7.09%
7) EBITDA Per Share	455.44	560.58	23.09%	643.23	14.74%	716.13	11.33%
8) Long Term Growth	0.00	17.12	0.00%	0.00	0.00%	0.00	0.00%
9) Net Debt Per Share	715.22	520.02	-27.29%	454.64	-12.57%	350.78	-22.84%
10) Enterprise Value Per Share	8217.90	8025.39	-2.34%	7960.01	-0.81%	7856.15	-1.30%

Valuation Measure	Actual	F12 Est	Y+1 Est	Y+2 Est
11) Price/EPS	25.53	20.99	18.08	16.35
12) Price/EPS before XO, Positive	27.43	22.24	19.02	17.26
13) Price/Cash Flow	21.44	15.31	12.72	1.48
14) Dividend Yield	1.08	1.17	1.26	1.56

Source: Bloomberg



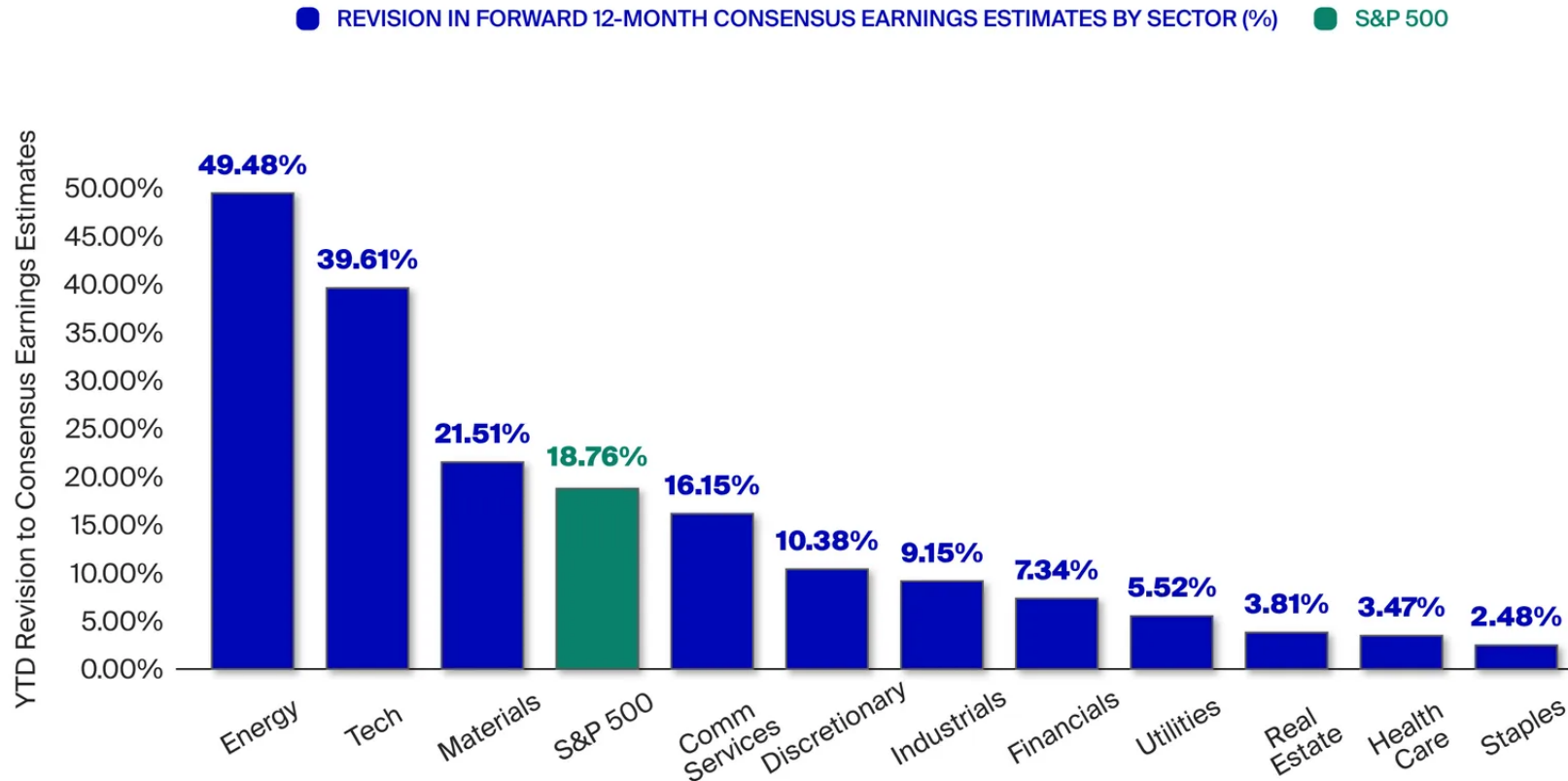
Jim Hagedorn, CFA
 Founder & Managing Partner



Forward Earnings Revisions by Sector

Year-to-Date (YTD) change in Forward 12-Month Consensus Earnings Estimates by Sector

YTD 2026



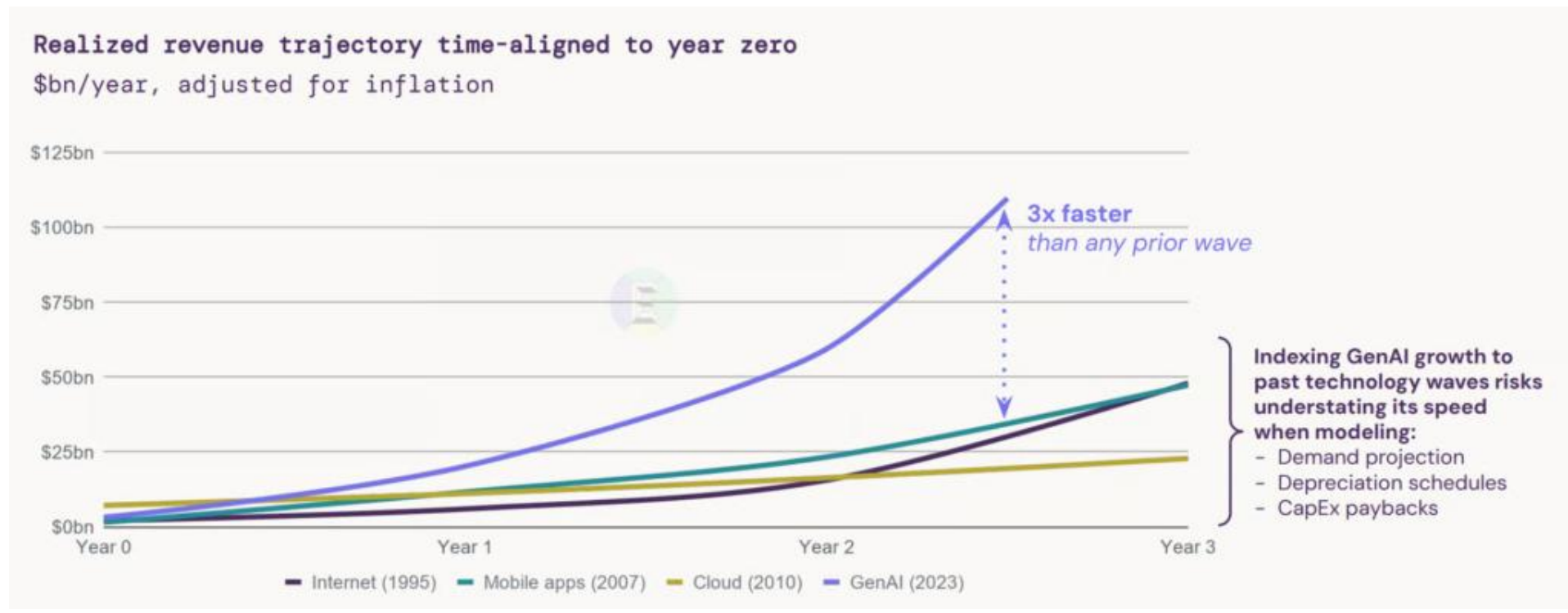
Source: ©Exhibit A, FactSet Research Systems Inc., Standard & Poor's



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Founder & Managing Partner



AI Scaling 3x Faster Than Past IT Build Outs



Source: Exponential View analysis; US Commerce; company filings; UBS; US Bureau of Labor Statistics

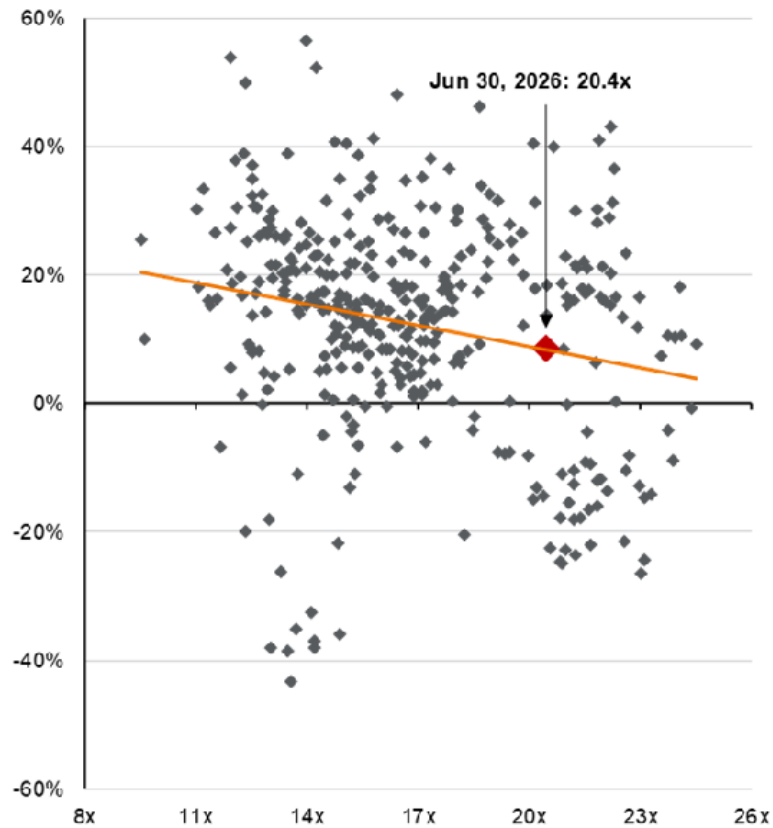


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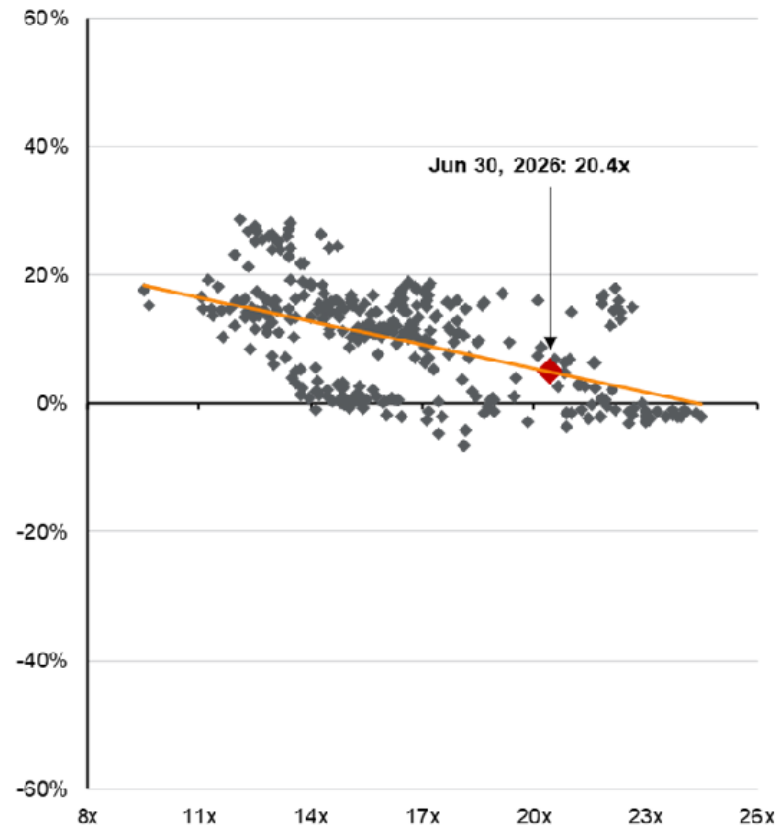


P/E Ratios and Equity Returns

Forward P/E and subsequent 1-year returns
S&P 500 Total Return Index



Forward P/E and subsequent 5-year annualized returns
S&P 500 Total Return Index



Source: JP Morgan "Guide to the Markets"



Jim Hagedorn, CFA
Founder & Managing Partner



Mid Cap Market Return (RM) = E + Y + Δ P/E

$$\text{Market Return (RM)} = 12.72 + 1.57 + \Delta \text{ P/E}$$

S&P Midcap 400 Index

Periodicity **A** Flavor **F12** View **Growth** Currency **USD**

Measure	Actual	F12 Est	Growth	Y+1 Est	Growth	Y+2 Est	Growth
1) Earnings Per Share	200.61	226.12	12.72%	253.65	12.17%	272.96	7.62%
2) EPS before XO, Positive	170.81	202.32	18.45%	228.60	12.99%	242.35	6.01%
3) Cash Flow Per Share	285.00	338.70	18.84%	367.88	8.62%	404.46	9.94%
4) Dividends Per Share	48.62	59.50	22.37%	63.43	6.61%	65.56	3.36%
5) Book Value Per Share	1278.02	1444.13	13.00%	1579.49	9.37%	1984.48	25.64%
6) Sales Per Share	2310.46	2436.12	5.44%	2781.27	14.17%	2829.50	1.73%
7) EBITDA Per Share	342.47	400.42	16.92%	436.67	9.05%	484.31	10.91%
8) Long Term Growth	0.00	13.85	0.00%	0.00	0.00%	0.00	0.00%
9) Net Debt Per Share	838.51	1049.35	25.14%	974.86	-7.10%	548.25	-43.76%
10) Enterprise Value Per Share	4621.68	4831.30	4.54%	4756.81	-1.54%	4330.20	-8.97%

Valuation Measure	Actual	F12 Est	Y+1 Est	Y+2 Est
11) Price/EPS	18.85	16.73	14.91	13.86
12) Price/EPS before XO, Positive	22.14	18.69	16.54	15.61
13) Price/Cash Flow	13.27	11.17	10.28	9.35
14) Dividend Yield	1.29	1.57	1.68	1.73

Source: Bloomberg



Jim Hagedorn, CFA
Founder & Managing Partner



Small Cap Market Return (RM) = E + Y + Δ P/E

$$\text{Market Return (RM)} = 14.79 + 2.19 + \Delta \text{P/E}$$

S&P Small Cap 600 Index

Periodicity **A** Flavor **F12** View **Growth** Currency **USD**

Measure	Actual	F12 Est	Growth	Y+1 Est	Growth	Y+2 Est	Growth
1) Earnings Per Share	98.64	113.41	14.97%	130.62	15.18%	146.81	12.39%
2) EPS before XO, Positive	87.15	99.98	14.72%	115.20	15.23%	129.09	12.06%
3) Cash Flow Per Share	139.62	271.30	94.32%	274.77	1.28%	0.00	0.00%
4) Dividends Per Share	27.37	39.16	43.09%	41.80	6.75%	44.13	5.58%
5) Book Value Per Share	796.73	928.00	16.48%	1024.94	10.45%	1064.27	3.84%
6) Sales Per Share	1370.42	1479.77	7.98%	1611.95	8.93%	1781.03	10.49%
7) EBITDA Per Share	177.02	247.76	39.97%	271.60	9.62%	309.33	13.90%
8) Long Term Growth	0.00	18.53	0.00%	0.00	0.00%	0.00	0.00%
9) Net Debt Per Share	735.61	652.76	-11.26%	615.89	-5.65%	485.96	-21.10%
10) Enterprise Value Per Share	2510.44	2438.14	-2.88%	2401.27	-1.51%	2271.34	-5.41%

Valuation Measure	Actual	F12 Est	Y+1 Est	Y+2 Est
11) Price/EPS	18.10	15.74	13.67	12.16
12) Price/EPS before XO, Positive	20.49	17.86	15.50	13.83
13) Price/Cash Flow	12.79	6.58	6.50	0.00
14) Dividend Yield	1.53	2.19	2.34	2.47

Source: Bloomberg



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Founder & Managing Partner



Economic Indicators

Optimal Recessionary Conditions and Leading Economic Indicators



Checklist: Optimal Recessionary Conditions

- **Accelerating Inflation** – Yes, Middle East conflict driven
- **Inverted Yield Curve** – No, the curve is mostly upward sloping
- **Employment Declining** – No, but hiring has cooled notably
- **29 Months After First Rate Hike** – No, Fed last cut rates 0.25% in December
- **P/E Above 17** – Yes, the forward P/E is 20.99
- **10-Year Treasury Above 6.6%** – No, it is 4.55%
- **Bonds More Attractive Than Stocks** – No
- **Dividend Yield Decreasing** – No

Legend

- Cautionary Reading
- Moderate Reading
- Positive Reading



Nicole Polanco, CFP®
Senior Wealth Advisor



Leading Economic Indicators



Economic Survey Results

When asked between May 18 and June 5 to rate optimism about the overall U.S. economy on a scale from 0 to 100, the average rating from CFOs was 60.6, falling slightly from 61.7 in the first quarter of 2026.

Inflation jumped back to the top of the list of CFOs' most pressing concerns, followed closely by non-labor input costs. Firms were asked how the increase in oil prices since Feb. 27 had impacted their unit costs, prices, and demand. Two-thirds of firms reported increased costs, while only one-third of firms reported increased prices.

The share of firms that increased spending (excluding capital expenditures) in the past three months was 50.4 percent, increasing from 43 percent in the previous quarter.

Legend



Cautionary Reading



Moderate Reading



Positive Reading



Conference Board Leading Economic Index

99.30 - slight increase from 97.50 last quarter



CEO Confidence Index: CEO Confidence in the Economy 1 Year From Now

6.10 - increased from 5.90 last quarter

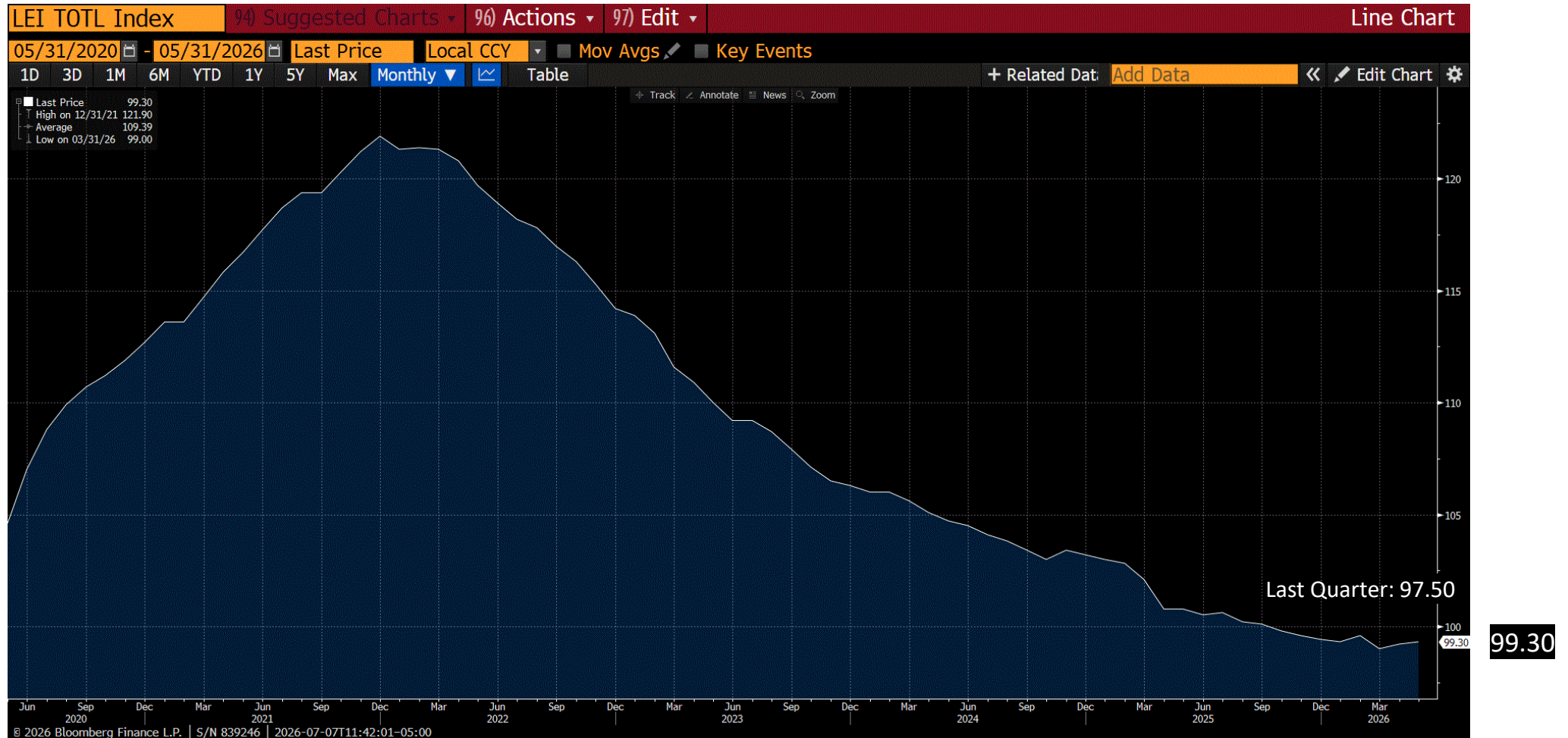


Dan Toledo, CFA, CFP®
Partner





U.S. Conference Board Leading Index



Source: Bloomberg

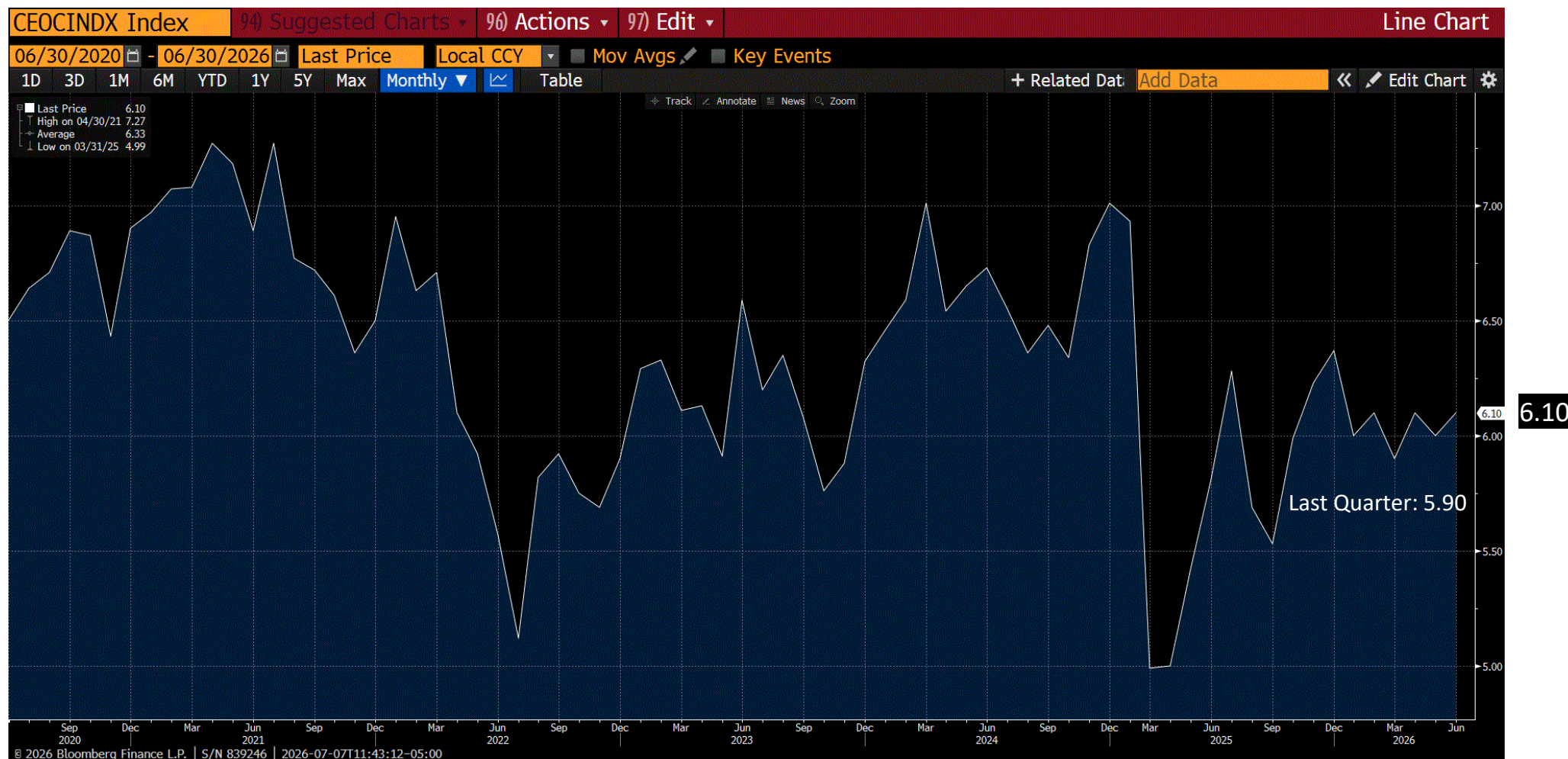


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CEO Confidence Index (Economy 1 Year from Now)



Source: Bloomberg



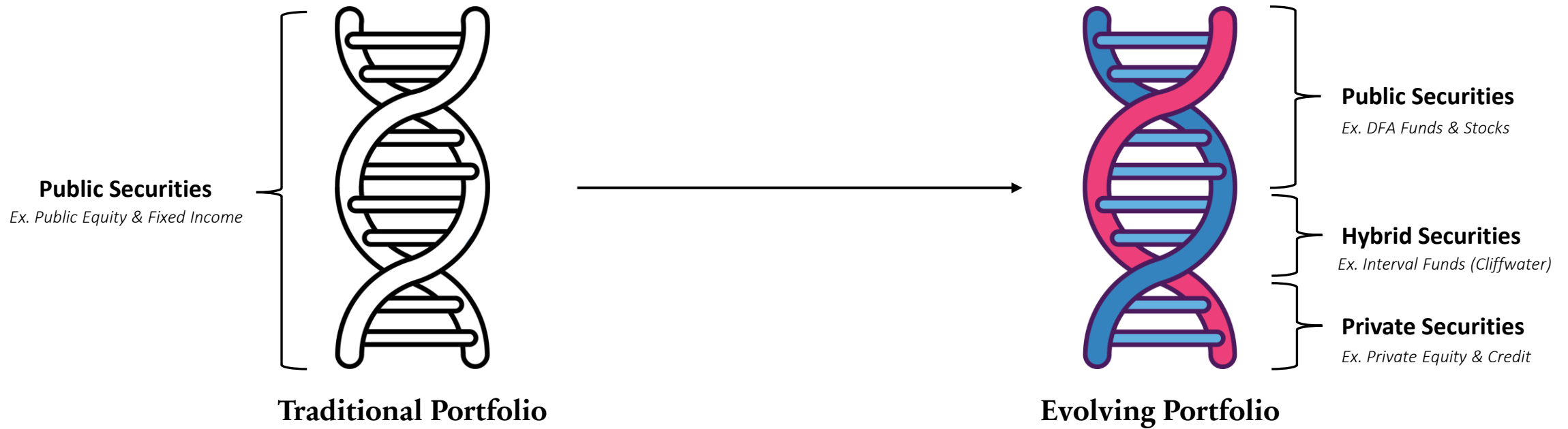
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Partner



Evolving Portfolio DNA

Updates on the Chicago Partners Investment Strategy

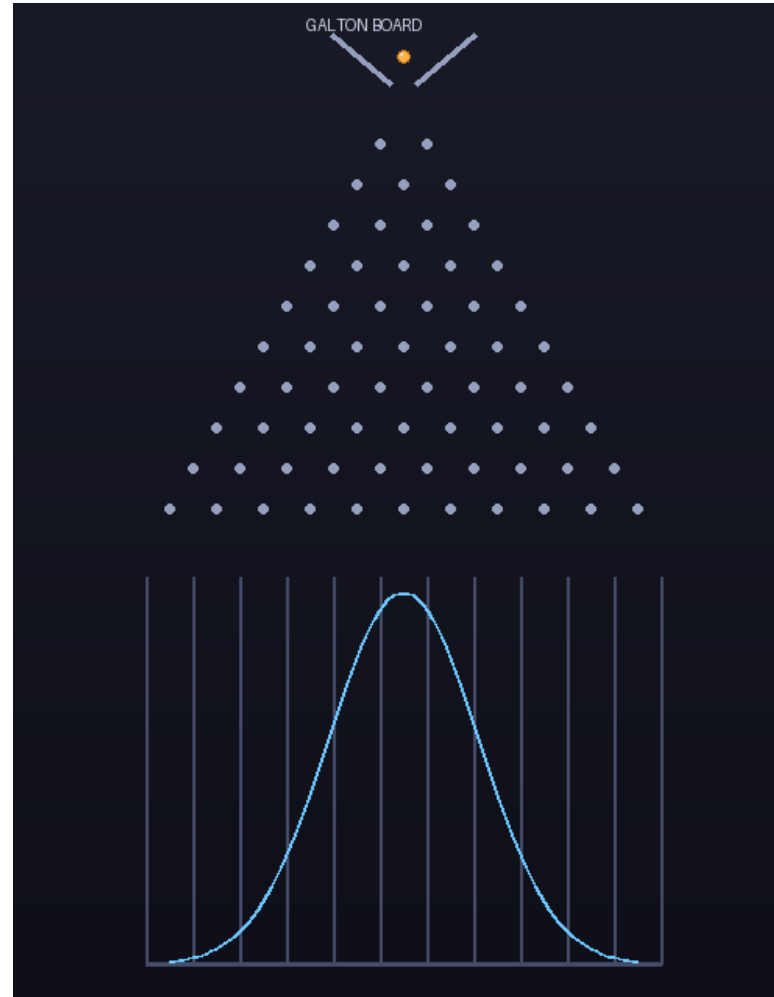
Evolving Portfolio DNA



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Founder & Managing Partner



Distribution of Returns



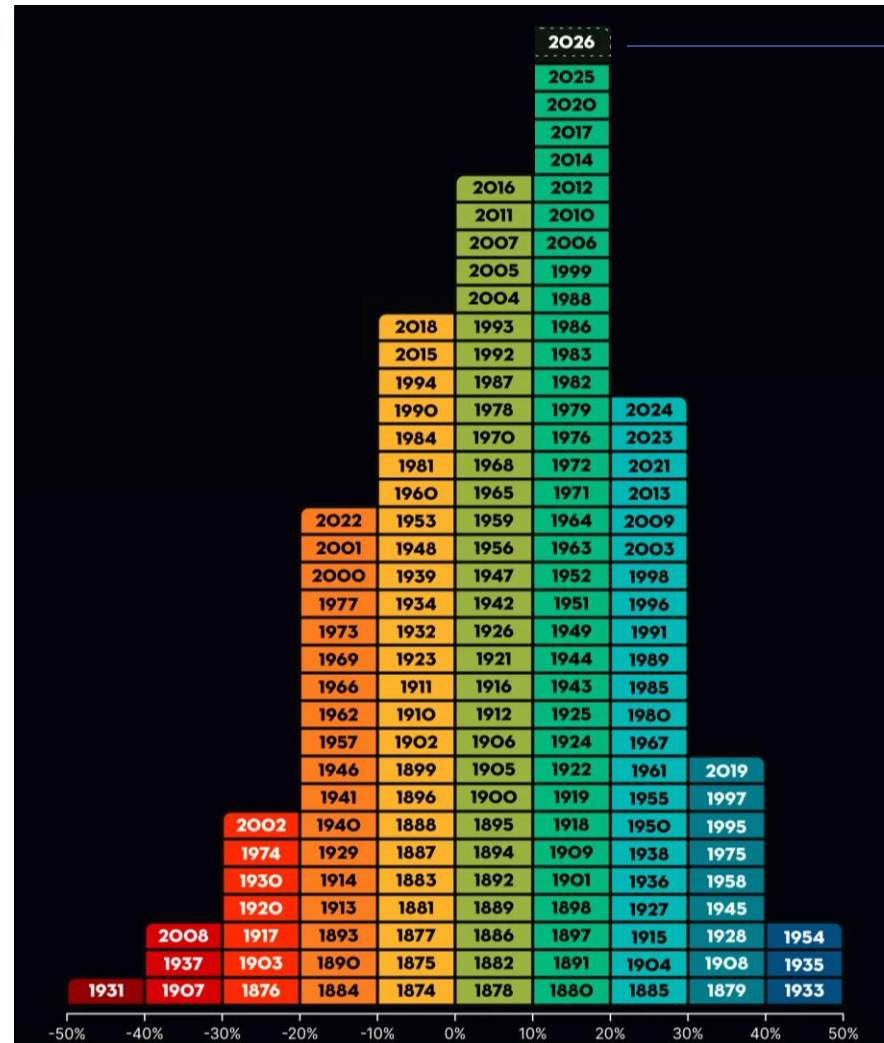
Source: AppLand.live



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Founder & Managing Partner



152 Years of S&P 500 Returns



Analysts remain optimistic, expecting on average 12% returns for 2026.



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Founder & Managing Partner

Source: Visual Capitalist, TradingView





Major Leagues

CP's Strong Performers

Dimensional US Micro Cap Fund: The Importance of Patience



Source: Bloomberg

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Founder & Managing Partner



Dimensional US Micro Cap Fund: A Unique Asset Class Most Investors Don't Have



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AQR Trend Total Return Fund: 30 Bps of Annual Savings



Source: Bloomberg



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AQR Trend Total Return Fund: 44 Bps of Annual Savings



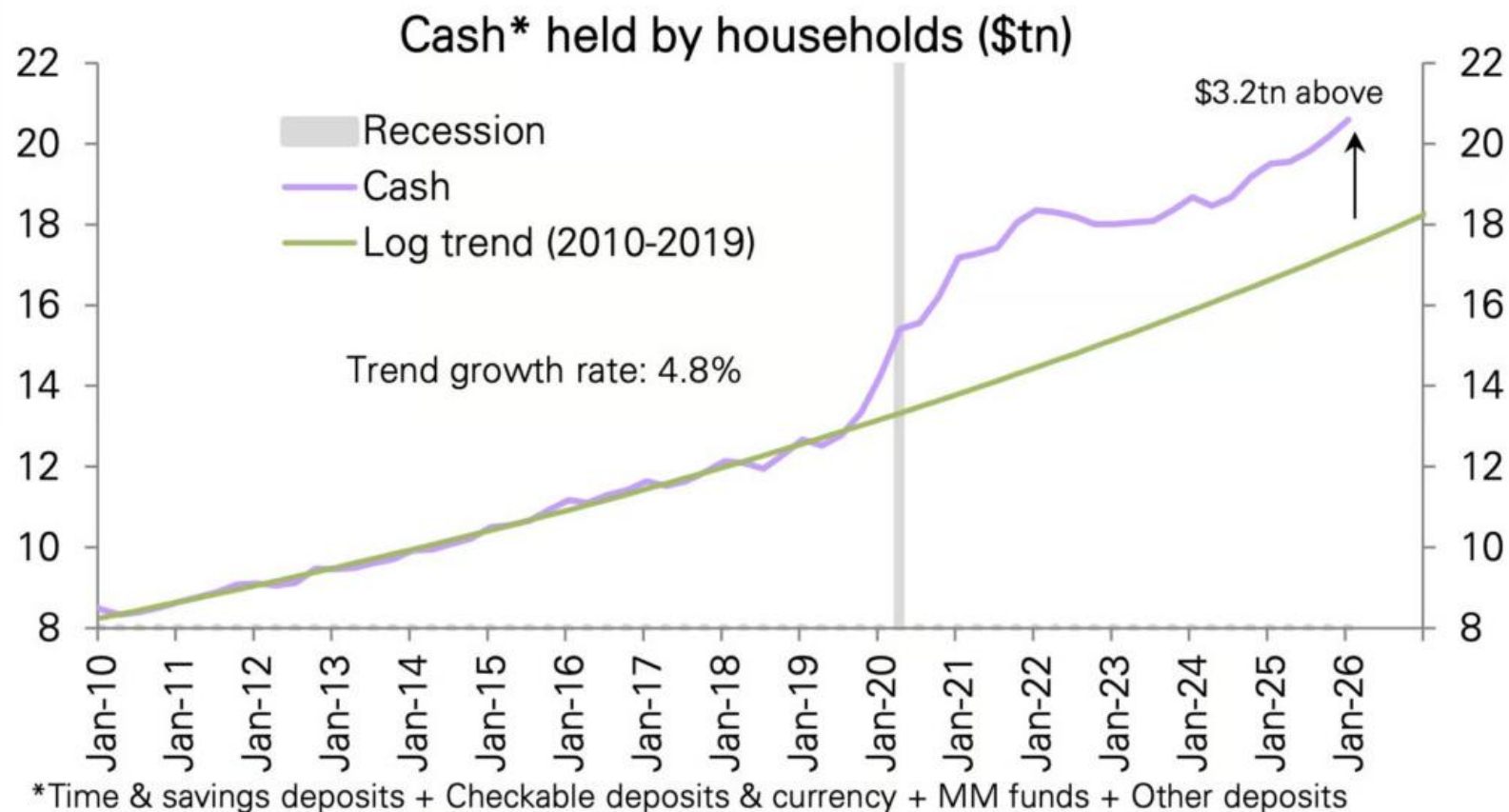
Source: Bloomberg



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Households Have Accumulated Cash



Source: FRB, Haver Analytics, Deutsche Bank Asset Allocation



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Making Your Cash Work Harder For You (Daily Liquid)



Source: Bloomberg



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 Founder & Managing Partner



Long-Short Tax-Aware Strategies AUM

Stock Gains Without All the Taxes? How the Hottest Trade on Wall Street Works

The stock-market surge has propelled the use of a new kind of tax-loss harvesting. We break it down.

  Aa  340 |  Gift unlocked article |  Listen (5 min) ⋮

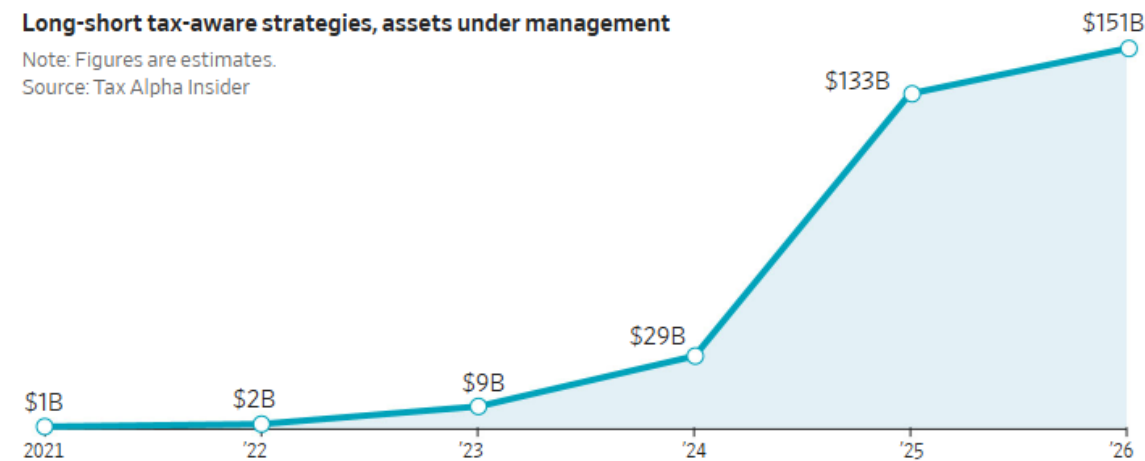
By [Miriam Gottfried](#) [Follow](#) and [Peter Santilli](#) [Follow](#)

May 16, 2026 7:00 pm ET

Long-short tax-aware strategies, assets under management

Note: Figures are estimates.

Source: Tax Alpha Insider



Source: Wall Street Journal



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Bond Market Returns by Decade

Decade	5 Year Treasuries	10 Year Treasuries	Long-Term Treasuries
1930s	4.6%	4.0%	4.9%
1940s	1.8%	2.5%	3.2%
1950s	1.3%	0.8%	-0.1%
1960s	3.5%	2.4%	1.4%
1970s	7.0%	5.4%	5.5%
1980s	11.9%	12.0%	12.6%
1990s	7.2%	7.4%	8.8%
2000s	6.2%	6.3%	7.7%
2010s	3.2%	4.1%	6.6%
2020s	0.6%	-0.5%	-3.2%

Source: Returns 2.0 / Ycharts



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Private Credit Update

FIGURE 2: Private Credit Performance in Context—Annual Returns of Select Fixed Income Indices, Ranked in Order of Performance

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026*
10.2% Private Credit	11.4% Treasuries	58.2% High Yield Bonds	15.8% Private Credit	9.8% Private Credit	15.8% High Yield Bonds	12.7% Private Credit	9.6% Private Credit	5.5% Private Credit	17.1% High Yield Bonds	8.6% Private Credit	8.1% Private Credit	14.3% High Yield Bonds	7.5% Inv. Grade Bonds	12.8% Private Credit	6.3% Private Credit	13.4% High Yield	11.3% Private Credit	9.3% Private Credit	2.9% Private Credit
8.8% Treasuries	5.2% Inv. Grade Bonds	51.6% Senior Loans	15.1% High Yield Bonds	7.8% Inv. Grade Bonds	14.0% Private Credit	7.4% High Yield Bonds	6.0% Inv. Grade Bonds	1.2% Treasuries	11.2% Private Credit	7.5% High Yield Bonds	1.8% Cash	9.0% Private Credit	7.1% High Yield Bonds	5.3% High Yield Bonds	1.5% Cash	13.3% Senior Loans	9.0% Senior Loans	8.62% High Yield	2.0% High Yield
7.0% Inv. Grade Bonds	1.8% Cash	13.2% Private Credit	10.1% Senior Loans	6.6% Treasuries	9.7% Senior Loans	5.3% Senior Loans	2.6% Treasuries	0.5% Inv. Grade Bonds	10.2% Senior Loans	4.1% Senior Loans	1.4% Treasuries	8.7% Inv. Grade Bonds	5.8% Treasuries	5.2% Senior Loans	-0.8% Senior Loans	12.1% Private Credit	8.2% High Yield	7.30% Inv. Grade Bonds	1.9% Cash
4.8% Cash	-6.5% Private Credit	5.9% Inv. Grade Bonds	6.5% Inv. Grade Bonds	5.0% High Yield Bonds	4.2% Inv. Grade Bonds	0.1% Cash	2.5% High Yield Bonds	0.3% Cash	2.6% Inv. Grade Bonds	3.5% Inv. Grade Bonds	0.4% Senior Loans	8.6% Senior Loans	5.5% Private Credit	0.4% Cash	-7.8% Treasuries	5.5% Inv. Grade Bonds	5.3% Cash	6.51% Treasuries	1.7% Senior Loans
2.1% Senior Loans	-26.2% High Yield Bonds	0.1% Cash	5.3% Treasuries	1.5% Senior Loans	1.7% Treasuries	-1.3% Treasuries	1.6% Senior Loans	-0.7% Senior Loans	1.1% Treasuries	1.1% Treasuries	0.0% Inv. Grade Bonds	5.2% Treasuries	3.1% Senior Loans	-1.5% Inv. Grade Bonds	-11.2% High Yield	5.1% Cash	2.4% Treasuries	5.90% Senior Loans	0% Inv. Grade Bonds
1.9% High Yield Bonds	-29.1% Senior Loans	-1.4% Treasuries	0.1% Cash	0.1% Cash	0.1% Cash	-2.0% Inv. Grade Bonds	0.0% Cash	-4.5% High Yield Bonds	0.3% Cash	0.8% Cash	-2.1% High Yield Bonds	2.2% Cash	0.5% Cash	-1.7% Treasuries	-13.0% Inv. Grade Bonds	4.3% Treasuries	1.3% Inv. Grade Bonds	4.29% Cash	0% Treasuries

Source: Blackstone, Bloomberg, and Chicago Partners



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Founder & Managing Partner

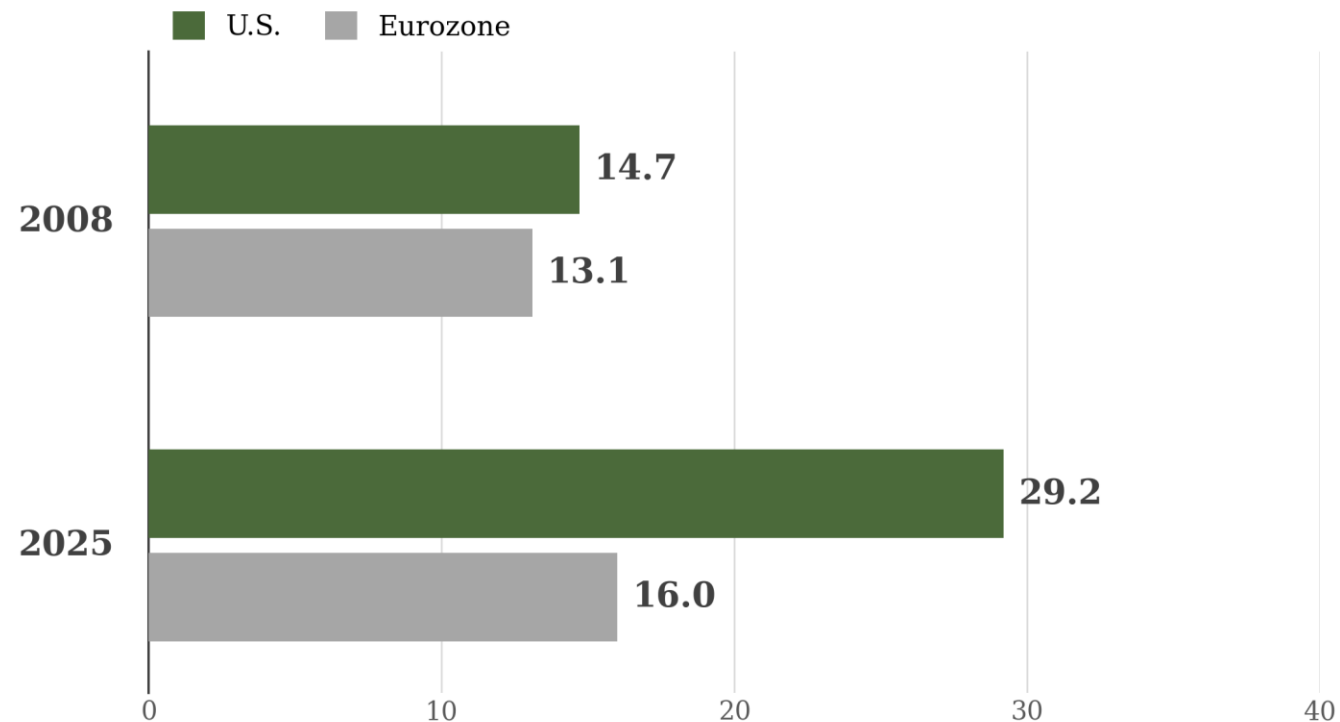


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GDP of U.S. Compared to Europe

Gross Domestic Product, Current Prices

(USD Trillion)



Source: IMF Economic Outlook



Jim Hagedorn, CFA
Founder & Managing Partner



European Large Cap Just Breaking Out Above Year 2000 Highs



Source: J.C. Parets



Jim Hagedorn, CFA
Founder & Managing Partner



Private Assets



Source: Invesco Global Sovereign Asset Management Study

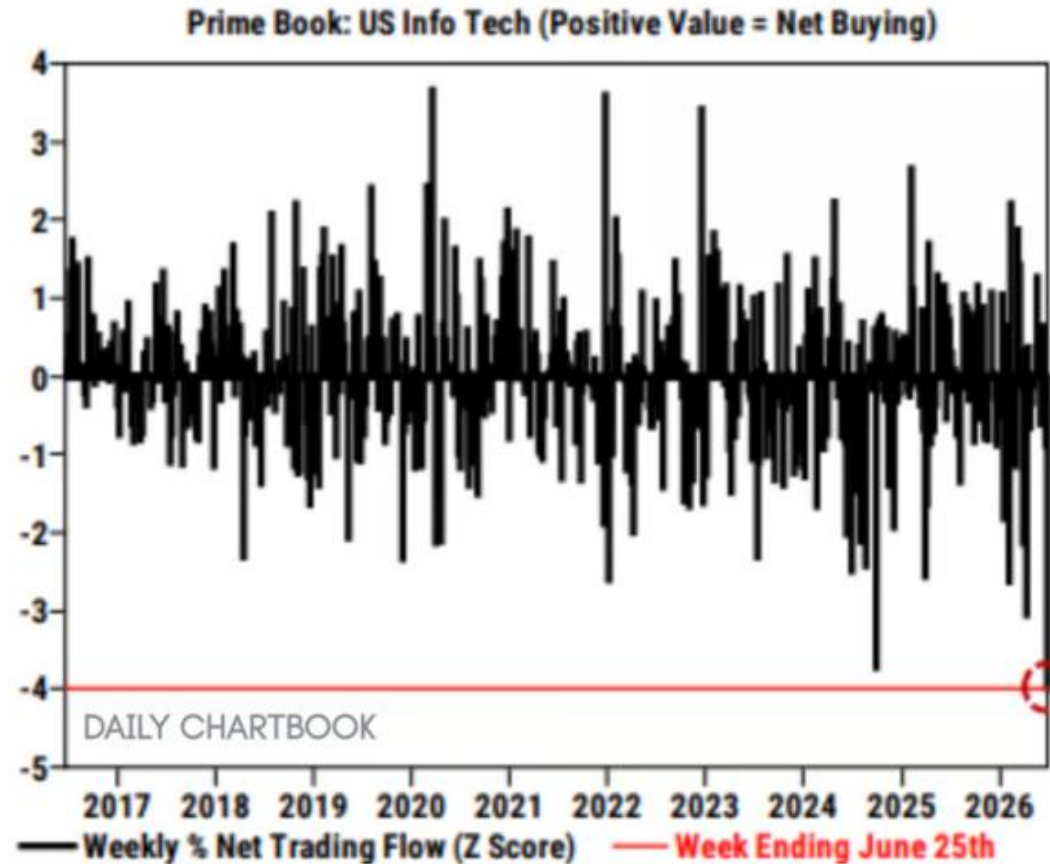


Jim Hagedorn, CFA
Founder & Managing Partner



Approximately 70% of the Daily Stock Trading Volume is From Institutions/Algorithmic Trading

Net selling in US Info Tech – in both \$ and % terms – was the largest in more than 10 years (-4.0 z score).



Source: Goldman Sachs

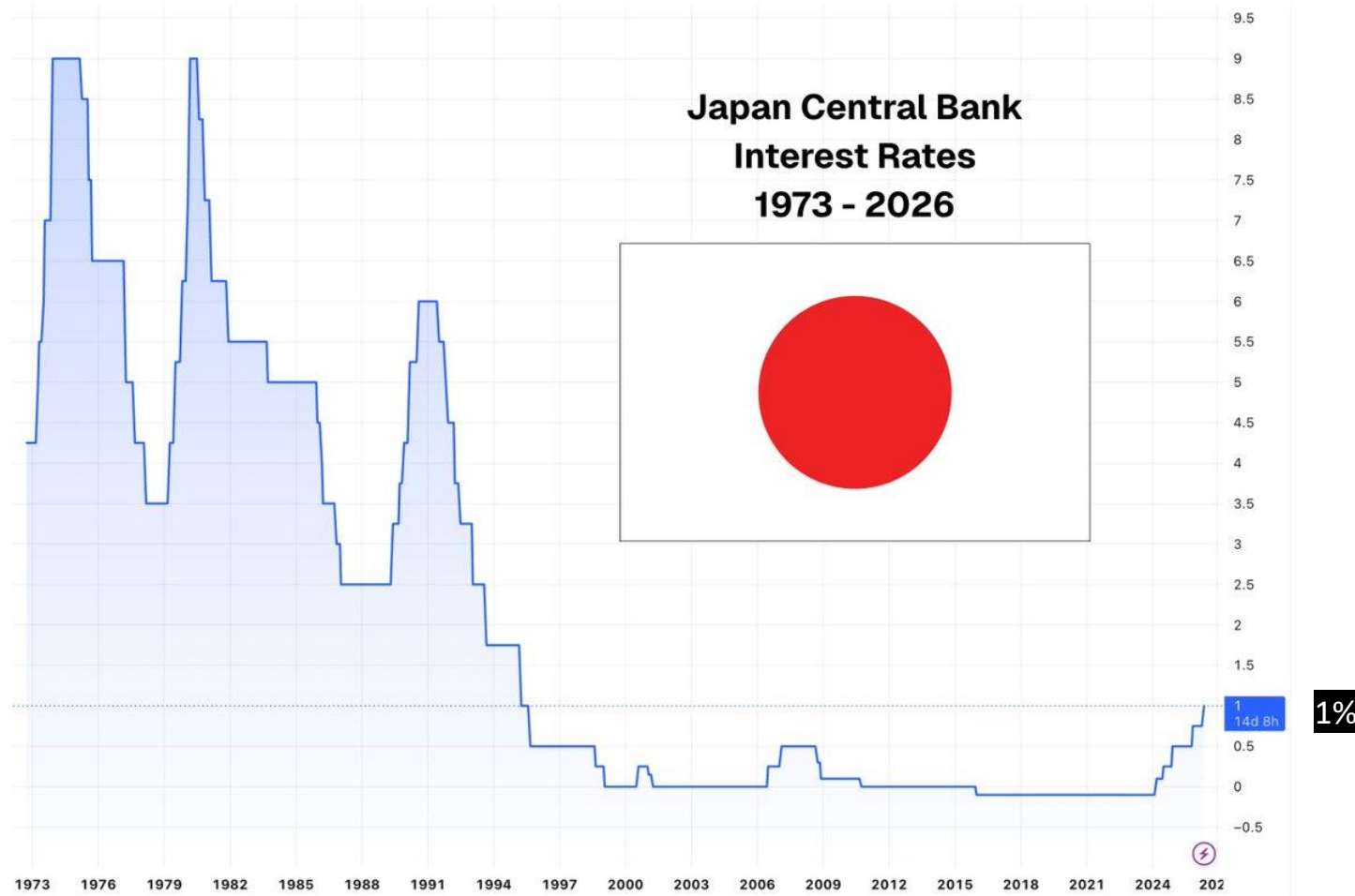


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Founder & Managing Partner



Highest Interest Rate in Japan in 31 Years

Japan has raised its interest rates to 1%, the highest level in 31 years.



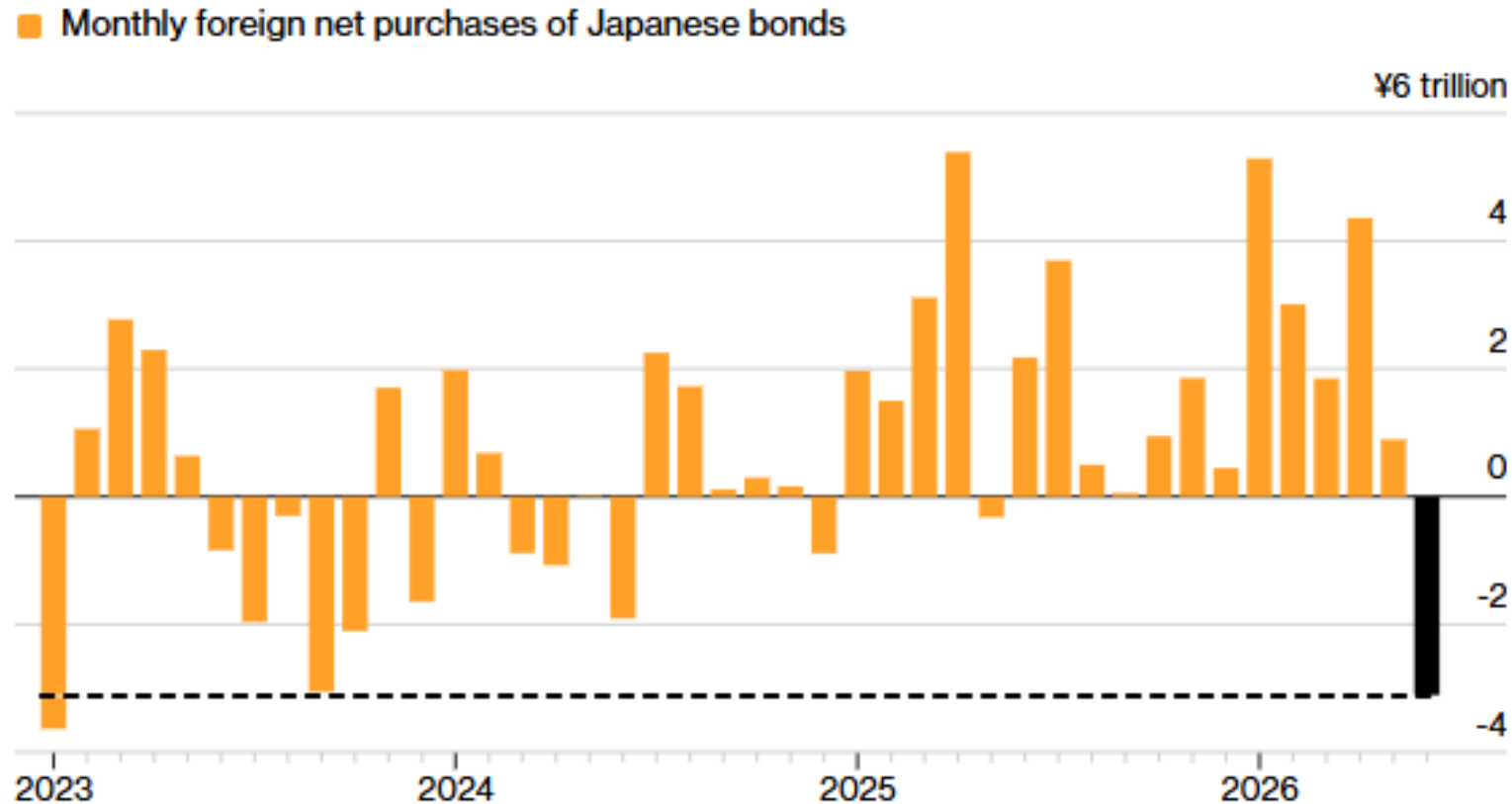
Source: Gemini



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Founder & Managing Partner



Foreign Outflow from Japan Bonds Swell to Largest Since 2023



Source: Bloomberg, Japan's Ministry of Finance



Jim Hagedorn, CFA
Founder & Managing Partner



IPO Relative Returns by Year



Source: Meb Faber, Jay R. Ritter, University of Florida



Jim Hagedorn, CFA
Founder & Managing Partner

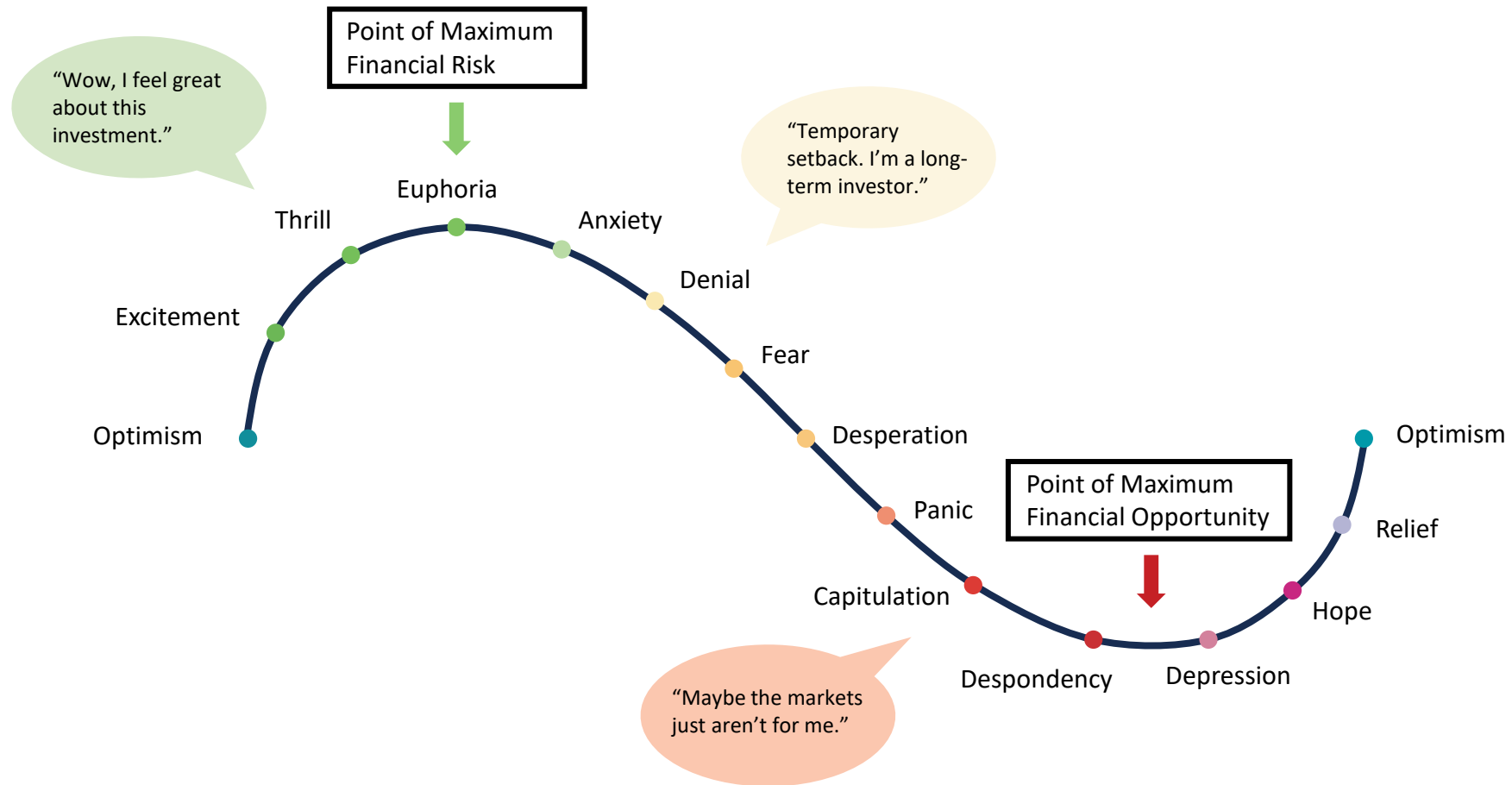


Client Experience

Investor Psychology & Important Reminders



The 14 Stages of Trading Psychology



Anthony Halpin
Founder & CFO



The 14 Stages of Trading Psychology

1. OPTIMISM – It all starts with a hunch or a positive outlook leading us to buy a stock.

2. EXCITEMENT – Things start moving our way and we get giddy inside. We start to anticipate and hope that a possible success story is in the making.

3. THRILL – The market continues to be favorable and we just can't help but start to feel a little "smart." At this point we have complete confidence in our trading system.

4. EUPHORIA – This marks the point of maximum financial risk but also maximum financial gain. Our investments turn into quick and easy profits, so we begin to ignore the basic concept of risk. We now start trading anything that we can get our hands on to make a buck.

5. ANXIETY – Oh no, it's turning around! The markets start to show their first signs of taking your "hard earned" gains back. But having never seen this happen, we still remain ultra greedy and think the long-term trend is higher.

6. DENIAL – The markets don't turn as quickly as we had hoped. There must be something wrong we think to ourselves. Our "long-term" view now shortens to a near-term hope of an improvement.

7. FEAR – Reality sets in that we are not as smart as we once thought. Instead of being confident in our trading we become confused. At this point we should get out with a small profit and move on but we don't for some stupid reason.

8. DESPERATION – All gains have been lost at this point. We had our chance to profit and missed it. Not knowing how to act, we attempt to do anything that will bring our positions back into the black.

9. PANIC – The most emotional period by far. We are clueless and helpless. At this stage we feel like we are at the mercy of the market and have absolutely no control.

10. CAPITULATION – We have reached our breaking point and sell our positions at any price. So long as we can get out of the market to avoid bigger losses we are content.

11. DESPONDENCY – After exiting the markets we do not want to buy stocks ever again. The markets are not for us and should be avoided like the plague. However, this rare point marks the point of maximum financial opportunity.

12. DEPRESSION – We drink, cry and/or pray. How could we have been so dumb we think to ourselves. Some start to correctly look back and analyze what went wrong. Real traders are born here, learning from past mistakes.

13. HOPE – We can still do this! Eventually we come to the realization that the market actually does have cycles (shocking). We begin to start analyzing new opportunities.

14. RELIEF – The markets are turning positive again and we see our prior investment come back around. We regain our faith (although small) in our ability to invest our money. The cycle start all over again!



Anthony Halpin
Founder & CFO



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- Annual Minimum Payout of 5%
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Anthony Halpin
Founder & CFO



Client Access

Client Portals & Login Information

Client Access

The screenshot shows the website for Chicago Partners Wealth Advisors. The browser address bar displays <https://chicagopartnersllc.com>. The navigation menu includes links for Wealth Management Services, Who We Serve, Insights, About, and Client Login (highlighted with an orange circle). A blue button labeled "Schedule a Call" is also present. The main content area features a large image of a city skyline with the text "Relentlessly Focused on Delivering Wealth Management Excellence." Below this, two lines of text state: "We are **your fiduciary** - always acting in **your best interest** first." and "We are **your advocate** - actively working to help your portfolio generate exceptional, consistent, net compounded returns." At the bottom of this section, there are two buttons: "Schedule a Call" and "Client Portal Login" (highlighted with an orange circle).



Nicole Polanco, CFP®
Senior Wealth Advisor



Custodian Login

Custodian Login

Chicago Partners works with **Charles Schwab and Fidelity**.

These institutions serve as custodians for your money and allow Chicago Partners to manage the funds without ever taking custody of your accounts.

charles
SCHWAB

Log into Charles Schwab >



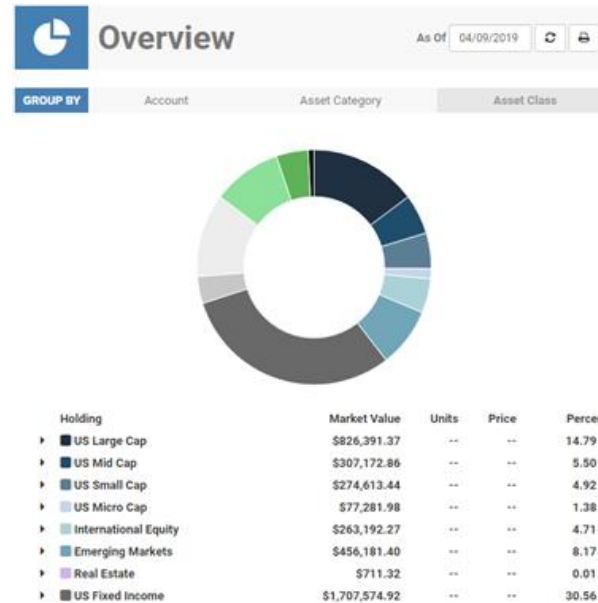
Log into Fidelity >



Nicole Polanco, CFP®
Senior Wealth Advisor



The Chicago Partners Client Portal & Mobile App

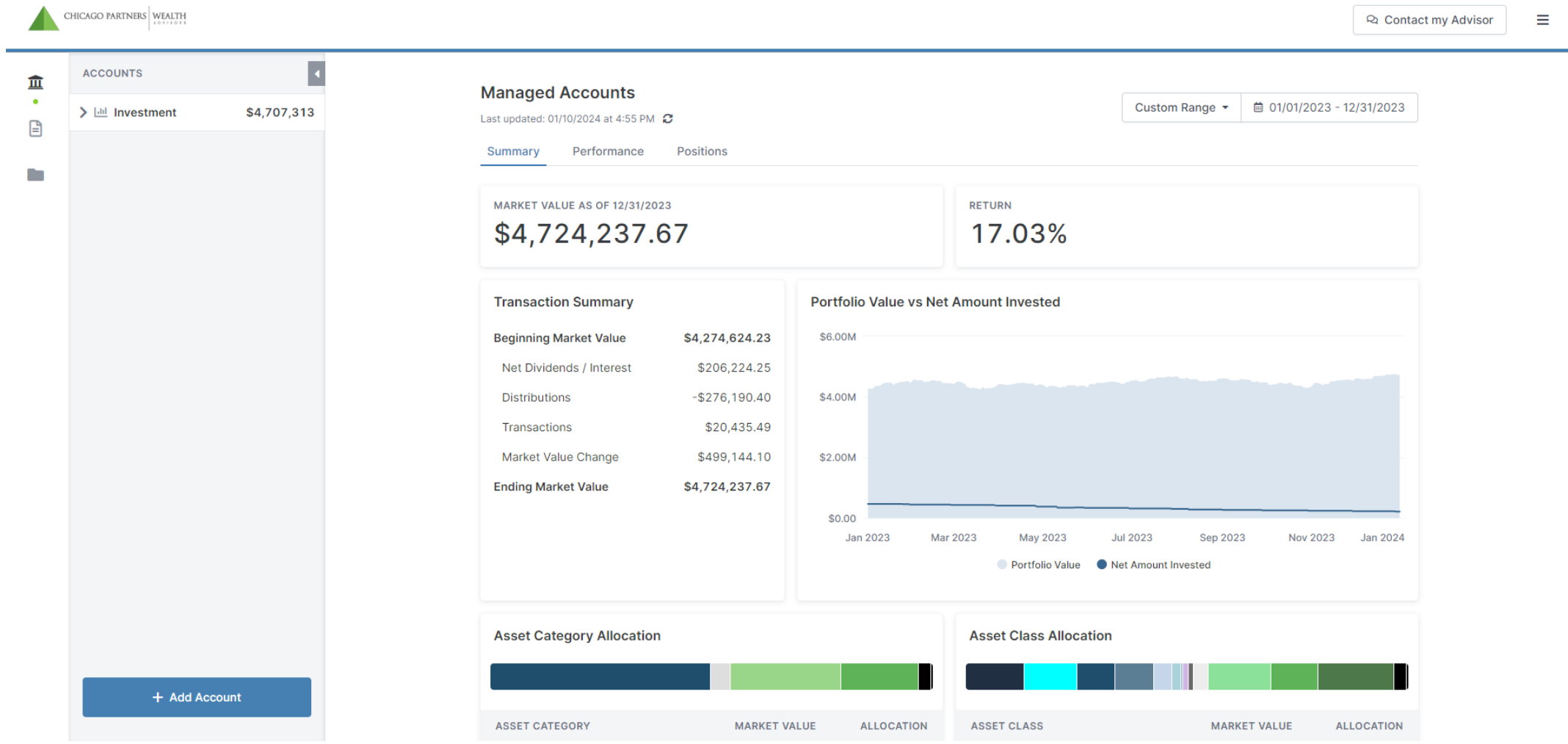


- **Connect to your portal from anywhere** - your desktop, laptop, or your mobile phone.
- Enhanced Performance Reporting
- **Access your reports and account statements** digitally in one location



Nicole Polanco, CFP®
Senior Wealth Advisor

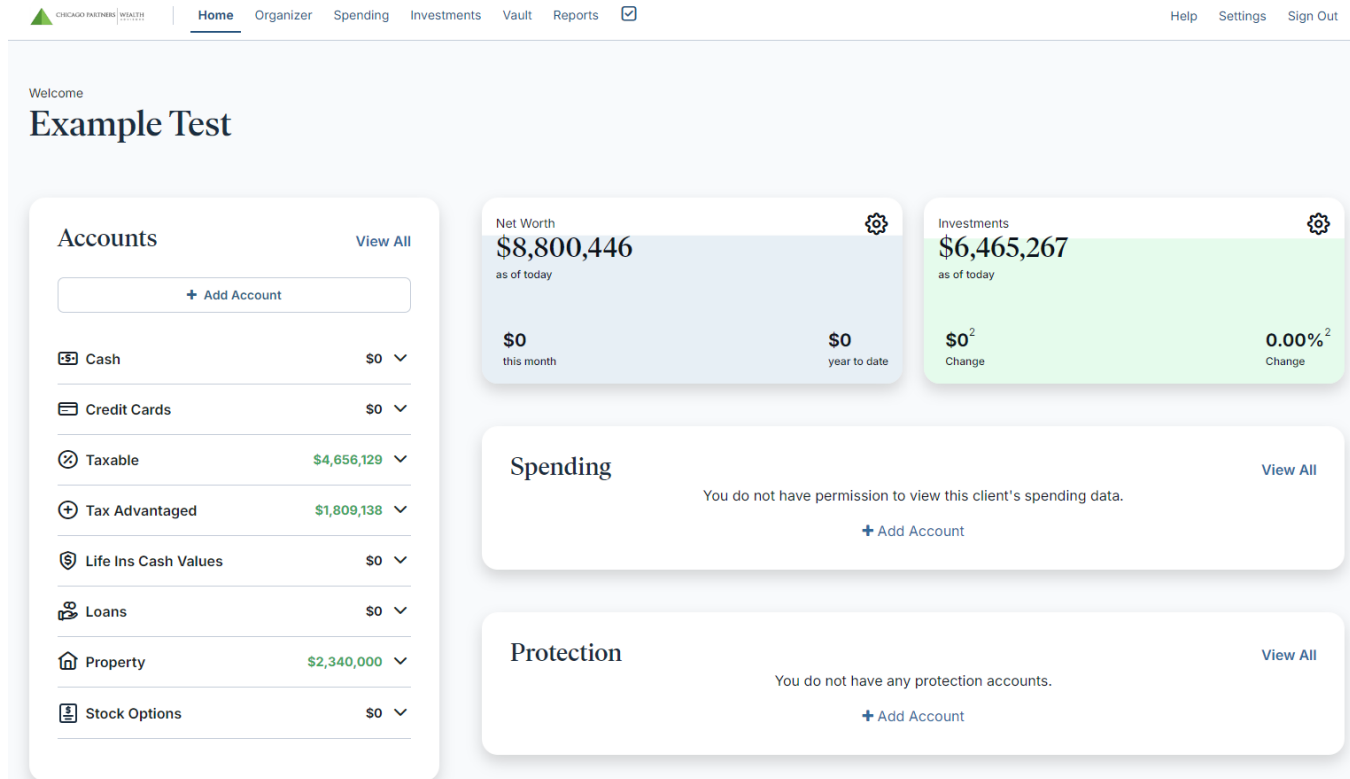
The Chicago Partners Client Portal & Mobile App



Nicole Polanco, CFP®
Senior Wealth Advisor



Wealth Management System (WMS)



- Your WMS account provides a **global overview** of your balance sheet.
- Planning for Success
- Common **Scenario Analysis**
 - Large Purchases
 - “What if?”
 - Annual Expense Review



Nicole Polanco, CFP®
Senior Wealth Advisor

Upcoming Young Investors Webinar

Is there a young professional or young investor you know that could use some help getting their finances together and developing financial literacy skills?

Our Wealth Advisors have started a webinar series aimed to prepare young investors for a lifetime of financial success. The details are below:

Topic: Core Concepts for Investing for the Long-Term

When: Wednesday, August 26th at 12:00pm CT

Where: Zoom

Who: Young Investors (Ages 18 – 29)

Tell the young professionals you know to keep their eye out for the next edition of our Young Investors Webinar! Please feel free to reach out to your advisor if you would like to subscribe to the Young Investors Webinar Series or have any specific questions.

If you have previously subscribed to the series, you will automatically receive an invitation and replay of this next installment.



Nicole Polanco, CFP®
Senior Wealth Advisor



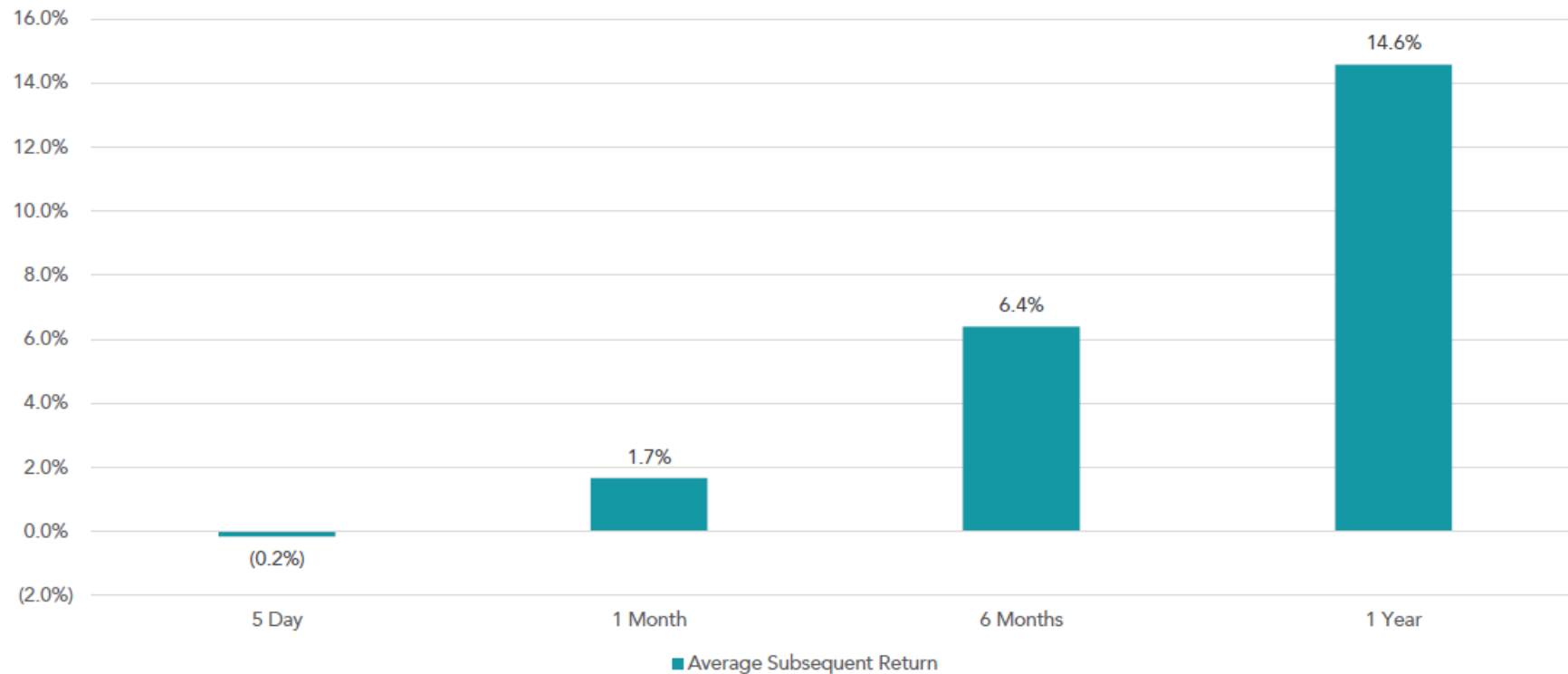
Q&A

Thank you for attending!

Appendix

Geopolitical Events and Equity Returns

Average US stock market returns following major geopolitical events, 1990–2025



Source: Dimensional



Jim Hagedorn, CFA
Founder & Managing Partner



What is the Volatility Tax?

Volatility Tax: *The effect of volatile market movements on a portfolio's total compound return.*

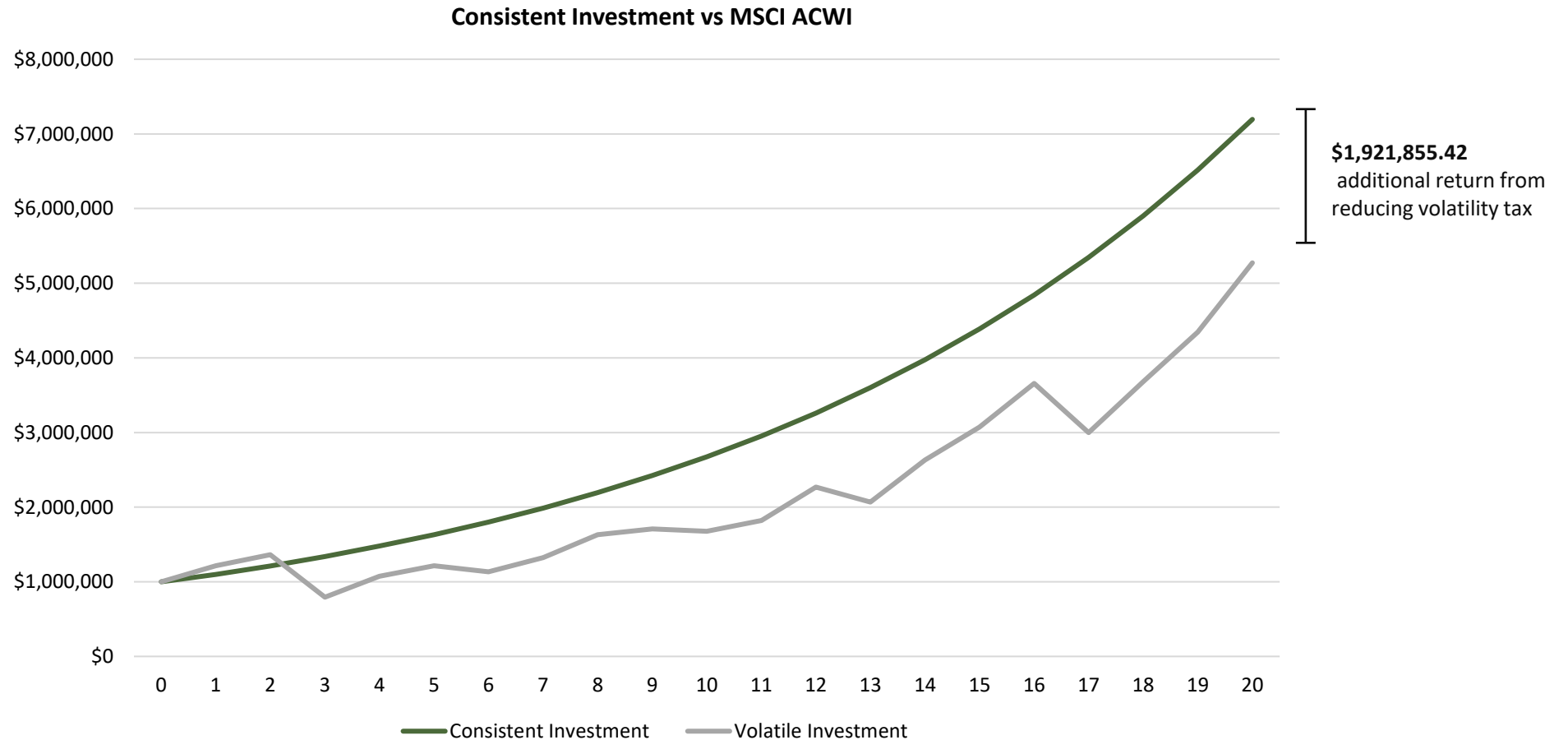
It is the mathematical difference between geometric averages compared to arithmetic averages.



Jim Hagedorn, CFA
Founder & Managing Partner



Volatility Tax Mitigation



Over a 20-year period, **the difference** between the Consistent Investment and the Volatile Investment is **1.7%** per year



Jim Hagedorn, CFA
Founder & Managing Partner



Important Disclosure Information

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Historical performance results for investment indices, benchmarks, and/or categories have been provided for general informational/comparison purposes only, and generally do not reflect the deduction of transaction and/or custodial charges, the deduction of an investment management fee, nor the impact of taxes, the incurrence of which would have the effect of decreasing historical performance results. It should not be assumed that your Chicago Partners account holdings correspond directly to any comparative indices or categories. **Please Also Note:** (1) comparative benchmarks/indices may be more or less volatile than your Chicago Partners accounts; and, (2) a description of each comparative benchmark/index is available upon request or at www.chicagopartnersllc.com.

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