

Chicago Partners Q4 2025 Quarterly Conference Call Summary

You can click on each link to jump to the discussion of the topic.

- Quote
 - o "For taxable investors, the number of exceptional tax-aware investment solutions is growing. Your team here at CP will be discussing them with you." Chicago Partners Wealth Advisors
- Ares Core Infrastructure Fund ("ACI")
- The U.S. Economic Data: Current State of the U.S. Economy
 - o The US Treasury Yield Curve Interest rates have gone down on both the short and long end.
 - The US Treasury Yield Curve (continued) One month treasury yield is at 4.083% which is about 19 basis points lower than the beginning of the year. As we look to 10 years, it is about 45 basis points lower than the beginning of the year.
 - World Interest Rate Probability Short term rates are expected to go lower. There is a 92.5% chance later this month the Fed will cut interest rates. If we look out about a year, there is a 1% rate cut anticipated. This will help further lower costs with regards to mortgages, car loans, etc.
 - The U.S. Debt Clock Lower interest rates assist debt financing. As interest rates go lower, the
 interest on the debt cost lowers as well and balances the budget on a longer term basis. National
 assets are growing.
 - The Market Return Equation The formula is market return equals earnings growth (E), plus the dividend yield (Y), plus the change in PE ratio (P/E).
 - Large Cap Market Return (RM) = E + Y + Change in P/E Over the next 12 months, the S&P 500 is expected to grow in earnings 10.73%. Dividend yield is 1.25%. The current PE ratio is 23.62. If the PE ratio doesn't change, market return will be around 11.98. This indicates a strong month of returns in equities. Earnings are growing.
 - P/E Ratios and Equity Returns The expected one year return is expected to be slightly positive.
 If we look out 5 years, it is more neutral.
 - P/E Ratio Research Historical average is right around 17, reflecting lower liquidity and higher rate. New norm low is around 20. New norm is right around 23, and anchors upper band, consistent with equity market. Our current baseline sits at the top of the proposed new normal band.
- Economic Indicators: Optimal Recessionary Conditions and Leading Economic Indicators
 - Economic Survey Results The CEO outlook improved over the third quarter as uncertainty declined. Concerns with tariffs about increasing prices continue to linger.
 - U.S. Conference Board Leading Index Economic Index indicates a decline from 99.0 last quarter, to 98.40 on 8/31/25.
 - U.S Conference Board Leading Index The Confidence Index indicates a future decrease to 5.69 on 8/31/25 which is down from 6.28 last quarter.
- Evolving Portfolio DNA
 - Evolving Portfolio DNA Chicago Partners is looking to continue to diversify portfolios by including public securities, hybrid securities, and private securities.
 - Annual Returns and Intra-Year Declines We can compound wealth faster if we dampen negative volatility.



- Performance Bell Curve If we can eliminate low tail of the performance bell curve, we can help compound capital faster. That has been our focus in making allocation changes.
- Major League
 - We are working to diversify portfolios across public and private investments to provide exposure to potential higher return with lower volatility.
 - Ares Core Infrastructure Fund (ACI)
 - Blue Owl Digital Infrastructure (ODIT)
 - Chicago Partners 2017 & 2025 Bitcoin Position Bitcoin is attractive because it is a stored value – it helps mitigate risk to inflation. Over the next 5 years, your portfolio will likely shift to incorporate Bitcoin as it is more available to investors and held in more ETFs.
 - Simplify US Equity PLUS Bitcoin Strategy (SPBC)
 - Strategy Preferred (STRC)
- 14 Stages of Trading Psychology
 - Euphoria is the point of financial risk. It does not mean markets will go down, but it means
 investors may be willing to take on more risk than they should.
- <u>Investing for the Long-Term</u>
 - It is not unusual to be at a market high, as the S&P 500 hits all-time highs quite frequently throughout the years. Investing at an all-time high does not harm you in comparison to investing across all other days. There is no need to sit and wait for something to happen before you invest.
- Client Access
- Q&A
 - How can I best plan for a future business sale/exit and how do I diversify my concentrated stock position tax-efficiently?
 - The newest development in tax-efficient investment strategies are tax-aware equity long/short strategies.